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(BSEC-URTA)

Istanbul, 30 October 2006

TENTH MEETING OF THE BSEC-URTA GENERAL ASSEMBLY

Marmara Antalya Hotel, Antalya - TURKEY Friday, 24 November 2006, at 09:00 hrs

THE ECMT MULTILATERAL QUOTA SYSTEM PERSPECTIVES FOR THE BSEC COUNTRIES, 2007-2010

(Information Paper compiled and prepared by the BSEC-URTA International Secretariat)

The system of multilateral ECMT licences was institutionalized in 1973 and was seen as a first step towards transport liberalisation on the wider scale of Conference member countries.

Today, as a consequence of enlargement of the European Union, the geographical scope of application of the ECMT multilateral licences has been automatically reduced and restricted to transport between EU Member States and external countries located on its eastern borders on the other, or between those external countries.

1. Current situation of the ECMT Multilateral Quota System.

A Special Advisory Group to the ECMT Council of the Ministers presented a Report to the Ministerial Meeting in Moscow on 24 May 2005 on "International Road Freight Transport in Europe - Market Access and the Future of the Licence System"

Followings are proposed, by the Advisory Group, to be realized but in a balanced manner:

- a) the gradual increase in the quota of multilateral licences, which will replace bilateral licences, so that by 2020 the liberalisation of international transport would be complete, with quantitative restrictions to market access being eliminated at that date.
- b) the strengthening of safeguards through progress in the following fields:
 - enforcement and penalties, by giving the ECMT a stronger role in these fields;
 - harmonisation of competitive conditions, in particular by imposing specific requirements for vehicles, staff and firms eligible for multilateral licences;
 - compliance with the intended purpose of multilateral licences in order to prevent them from being used primarily to engage in "cabotage" across the European Union, by limiting the number of trips that licence-holders can make between third countries;
 - distribution of the quota amongst ECMT Member countries, based on the needs and actual use of the received licences.

These conclusions of the Advisory Group Report to the Meeting of the ECMT Ministers of Transport in Moscow on 25 May 2005 (CEMT/CM(2005)16) are based on two convictions:

- It is not possible, given the economic and political context in Europe, to maintain constraints as stringent as those that result when road transport is organised primarily on the basis of bilateral licences. Moving towards liberalisation is both necessary and inevitable. This can be achieved by gradually increasing the number of multilateral licences to be substituted for bilateral ones,
- Countries fearing that this liberalisation will take the form of unbridled competition and will unduly jeopardise the interests of their carriers must be given assurances that the "rules of the game", which for that matter can be strengthened, will be complied with.

The Ministerial Meeting in Moscow in May 2005 decided on the Reforming of the Multilateral Quota System under a new criteria system.

The Ministerial Meeting held in Dublin on 17-18 May adopted the new allocation criteria as proposed by the ECMT Group on Road Transport; which will be implemented as of 1 January 2007.



The below table presents the Basic Quota for the ECMT countries as of 1 January 2007:-CEMT/CM(2006)11/FINAL

Table 1. Calculation of Basic Quota based on the Weighted Average of Rankings

| | Weighted | Ra | nks | | Quota | |
|---------------------|----------|-----|-----|------|-------|------------|
| | average | Old | New | Old* | New | Adjusted** |
| | | | | | | |
| Russian Federation | 5.9 | 3 | 1 | 234 | 259 | 299 |
| Germany | 8.8 | 1 | 1 | 342 | 259 | 286 |
| Turkey | 9.5 | 7 | 2 | 141 | 234 | 250 |
| Italy | 9.6 | 11 | 2 | 67 | 67 | 67 |
| France | 11.6 | 2 | 2 | 288 | 234 | 252 |
| Poland | 12.1 | 5 | 2 | 153 | 234 | 153 |
| United Kingdom | 12.8 | 6 | 3 | 149 | 208 | 149 |
| Spain | 13.0 | 6 | 3 | 149 | 208 | 149 |
| Ukraine | 13.6 | 9 | 3 | 141 | 208 | 208 |
| Romania*** | 14.4 | 7 | 3 | 141 | 208 | 208 |
| Austria | 15.9 | 12 | 3 | 16 | 16 | 16 |
| Netherlands | 15.9 | 3 | 3 | 234 | 208 | 208 |
| Czech Republic | 16.6 | 7 | 4 | 141 | 183 | 141 |
| Greece | 18.0 | 6 | 4 | 149 | 149 | 149 |
| Sweden | 18.2 | 5 | 4 | 153 | 183 | 153 |
| Hungary | 18.9 | 7 | 4 | 141 | 183 | 141 |
| Belarus | 19.1 | 7 | 4 | 141 | 183 | 183 |
| Belgium | 19.2 | 4 | 4 | 171 | 183 | 171 |
| Finland | 20.6 | 6 | 5 | 149 | 157 | 149 |
| Bulgaria*** | 20.7 | 7 | 5 | 141 | 157 | 157 |
| Switzerland | 20.9 | 8 | 5 | 135 | 157 | 135 |
| Slovak Republic | 21.0 | 9 | 5 | 128 | 157 | 128 |
| Croatia*** | 21.4 | 9 | 5 | 128 | 157 | 157 |
| Lithuania | 22.3 | 9 | 5 | 128 | 157 | 128 |
| Serbia & Montenegro | | 10 | 6 | 120 | 132 | 132 |
| Latvia | 24.4 | 9 | 6 | 128 | 132 | 128 |
| Ireland | 24.5 | 7 | 6 | 141 | 132 | 132 |
| Norway | 24.7 | 6 | 6 | 149 | 132 | 132 |
| Denmark | 25.0 | 7 | 6 | 141 | 132 | 132 |
| Slovenia | 25.6 | 9 | 6 | 128 | 132 | 128 |
| Portugal | 25.7 | 7 | 6 | 141 | 132 | 132 |
| Azerbaijan | 26.1 | 10 | 7 | 120 | 106 | 120 |
| Estonia | 26.5 | 9 | 7 | 128 | 106 | 128 |
| Moldova | 27.0 | 9 | 7 | 128 | 106 | 128 |
| Bosnia Herzegovina | 29.2 | 10 | 7 | 120 | 81 | 120 |
| Georgia | 30.8 | 10 | 8 | 120 | 81 | 120 |
| FYR Macedonia | 30.8 | 9 | 8 | 128 | 81 | 128 |
| Albania | 32.5 | 9 | 8 | 128 | 55 | 128 |
| Luxemburg | 34.6 | 10 | 9 | 120 | 55 | 55 |
| Armenia | 35.3 | 10 | 9 | 120 | 55 | 120 |
| Malta | 37.1 | 10 | 10 | 120 | 30 | 30 |
| Liechtenstein | 39.4 | 10 | 10 | 120 | 30 | 30 |
| | | | | | 6060 | 6060 |

* - Basic Quota as at 1 january 2004

** - Adjusted according to five steps described in CEMT/CS/TR(2006)1/REV1 and ADD1, and above

*** - To be adjusted back after joining EU



The Ministerial Meeting in Dublin didn't take any decision on the conversion factors and bonuses and powered the ECMT Group on Road Transport to consider and take a decision in its meeting in June 2006.

The ECMT Group on Road Transport in Paris on 26 June 2006 debated on the bonuses and conversion factors to be applied to the basic quota for 2007 and adopted a compromise solution, which could be seen in the following table:

| Vehicle | 2006 | 5 | 2007 | , | | | |
|-----------------------------------|-------------------------|------------------|-----------------------|--------|--|--|--|
| category | multipli | ers | multipliers | | | | |
| | Conversation rates | bonus | Conversation rates | bonus | | | |
| EURO 0 | | | | | | | |
| EURO I (green) | 2 | | 1 | | | | |
| EURO II (greener) | 4 | 20% | 2 | | | | |
| EURO III (greener and safe) | 6 | 40% | 6 | 40% | | | |
| EURO IV | 6 | 50% (40 + 10) | 6 | 50% | | | |
| EURO V | Possibility to vehicles | use EURO | IV licences for | EURO V | | | |

Also the Group decided that its mandate should be extended in addition to the quota to passenger transport, social and other issues of relevance for the road transport industry Europe wide.

After the meeting, a group of EU Members States, namely France, Germany, Spain, Belgium and Luxembourg (the "6") have contested its outcome, arguing that the group should deal only with quota matters and the bonuses and multipliers should be changed according to their proposal resulting an overall decrease of the ECMT quota by 35%. The counterproposal was coupled with a corresponding reservation in the event of their proposal not being accepted.

The Meeting of the ECMT Group on Road Transport met in Chisinau on 21-22 September 2006, the main debate being on the reform of the conversation rates and bonuses applicable within the ECMT multilateral quota of freight transport licences as proposed by the ECMT Secretariat and by the counterproposal of the "6" (F, D, ES, B, L and CH).

The last compromise proposal put on the table by the "6" (F, D, ES, B, L and CH) during the debate, amounting to a 4 % decrease of the quota in 2007 and lower conversation rates and bonuses for the period 2007-2010 is given in a table below (see the next page).



| Categories | 20 | 07 | 20 | 08 | 20 | 09 | 2010 | | | |
|-----------------------------------|----------------|-------|----------------|-------|----------------|-------|----------------|-------|--|--|
| of vehicles | Conv. rates | bonus | Conv. rates | bonus | Conv. rates | bonus | Conv. rates | bonus | | |
| EURO I (green) | 1 | | 1 | | | | | | | |
| EURO II (greener) | 2 | | 2 | | 1 | | 1 | | | |
| EURO III (greener and safe) | 6 | 20% | 4 | 20% | 2 | 10% | 2 | | | |
| EURO IV | 6 | 40% | 6 | 40% | 6 | 20% | 4 | 10% | | |
| EURO V | | | 6 | 40% | 6 | 40% | 6 | 20% | | |

The group was close to a consensus, based on the above compromise proposal of the "6", whereby those opposing it, were ready to accept the proposal of the "6" for 2007, but they requested further discussions on the conversation rates and bonuses proposed by the "6" for 2008-2010.

In the end, the group was not able to reach an agreement, the decision on conversation rates and bonuses being reported for the next meeting on 16 November 2006, in Paris.

As far as the Mandate of the Group is concerned, due to the lack of time the issue was postponed for the meeting in November.

Based on the position of the "6" as is comprised in the above table, the BSEC-URTA International Secretariat has made calculations on the influence of the proposal on the number of licenses which will be issued for the BSEC countries in the coming years, considering the actual composition of the national fleets, the results being enlisted in the following tables:



(BSEC-URTA)

FORESEEN DISTRIBUTION of ECMT LICENCES DURING 2007- 2010, as REQUESTED BY B, D, E, F, CH, and L in the MEETING of the ECMT GROUP ON ROAD TRANSPORT. CHISINAU on 21 September 2006

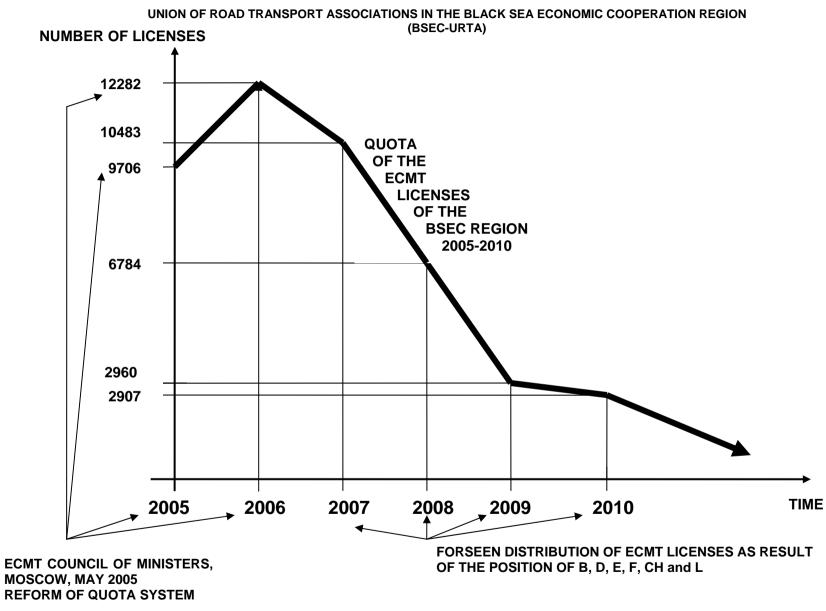
| | 2007 | | | | | 2008 | | | | 2009 | | | | 2010 | | | | | | |
|------------|------|-----|------|----|-------|------|-----|------|----|-------|----|-----|------|------|-------|----|-----|------|----|-------|
| | E1 | E2 | E3 | E4 | Total | E1 | E2 | E3 | E4 | Total | E1 | E2 | E3 | E4 | Total | E1 | E2 | E3 | E4 | Total |
| Albania | 40 | 44 | 4 | - | 88 | 40 | 44 | 1 | - | 85 | - | 22 | 1 | - | 23 | - | 22 | 1 | - | 23 |
| Armenia | 0 | 8 | 10 | - | 18 | - | 8 | 7 | - | 15 | - | 4 | 4 | - | 8 | - | 4 | 4 | - | 8 |
| Azerbaijan | 45 | 146 | 14 | - | 205 | 45 | 146 | 10 | - | 201 | - | 73 | 5 | - | 78 | - | 73 | 5 | - | 78 |
| Bulgaria | - | - | 1130 | - | 1130 | - | - | 677 | - | 677 | - | - | 338 | - | 338 | - | - | 282 | - | 282 |
| Georgia | - | 125 | 129 | - | 254 | - | 125 | 86 | - | 211 | - | 63 | 43 | - | 106 | - | 63 | 39 | - | 102 |
| Greece | 5 | 36 | 39 | - | 80 | 5 | 36 | 39 | - | 80 | - | 18 | 39 | - | 57 | - | 18 | 39 | - | 57 |
| Moldova | - | - | 900 | 25 | 925 | - | - | 600 | 25 | 625 | - | - | 300 | 20 | 320 | - | - | 270 | 14 | 284 |
| Romania | - | - | 1498 | - | 1498 | - | - | 677 | - | 677 | - | - | 338 | - | 338 | - | - | 310 | - | 310 |
| Russia | - | - | 2124 | 34 | 2158 | - | - | 1416 | 34 | 1450 | - | - | 649 | 29 | 678 | - | - | 590 | 18 | 608 |
| Serbia | - | - | 959 | - | 959 | - | - | 636 | - | 636 | - | - | 290 | - | 290 | - | - | 264 | - | 264 |
| Turkey | - | 50 | 1620 | - | 1670 | - | 50 | 1080 | - | 1130 | - | 25 | 495 | - | 520 | | 25 | 450 | - | 475 |
| Ukraine | - | - | 1498 | - | 1498 | - | - | 999 | - | 999 | - | - | 458 | - | 458 | - | - | 416 | - | 416 |
| Total | | | | | | | | | | | | | | | | | | | | |
| BSEC | 90 | 409 | 9925 | 59 | 10483 | 90 | 409 | 6228 | 59 | 6784 | - | 205 | 2960 | 49 | 2960 | - | 205 | 2670 | 32 | 2907 |

COMPARISON BETWEEN DISTRIBUTION OF ECMT LICENCES BEFORE AND AFTER THE REFORM OF THE ECMT QUOTA SYSTEM DECIDED BY THE COUNCIL OF MINISTERS IN MOSCOW, MAY 2005

| | | | 06 / 05 | | 07 / 06 | | 08 / 06 | | 09 / 06 | | 10/06 |
|------------|------|-------|---------|-------|---------|------|---------|------|---------|------|-------|
| | 2005 | 2006 | % | 2007 | % | 2008 | % | 2009 | % | 2010 | % |
| Albania | 313 | 349 | 111.50 | 88 | 25.21 | 85 | 24.35 | 23 | 6.59 | 23 | 6.59 |
| Armenia | 342 | 454 | 132.75 | 18 | 3.96 | 15 | 3.30 | 8 | 1.76 | 8 | 1.76 |
| Azerbaijan | 473 | 473 | 100.00 | 205 | 43.34 | 201 | 42.49 | 78 | 16.49 | 78 | 16.49 |
| Bulgaria | 1111 | 1295 | 116.56 | 1130 | 87.26 | 677 | 52.28 | 338 | 26.10 | 282 | 21.77 |
| Georgia | 821 | 783 | 95.37 | 254 | 32.44 | 211 | 26.95 | 106 | 13.54 | 102 | 13.03 |
| Greece | 149 | 149 | 100.00 | 80 | 53.69 | 80 | 53.69 | 57 | 38.25 | 57 | 38.25 |
| Moldova | 723 | 740 | 102.35 | 925 | 125.00 | 625 | 84.46 | 320 | 43.24 | 284 | 38.38 |
| Romania | 1212 | 1789 | 147.61 | 1498 | 83.73 | 677 | 37.84 | 338 | 18.89 | 310 | 17.33 |
| Russia | 1904 | 2234 | 117.33 | 2124 | 95.07 | 1450 | 64.91 | 678 | 30.35 | 608 | 27.22 |
| Serbia | 732 | 918 | 125.41 | 959 | 104.47 | 636 | 69.28 | 290 | 31.59 | 264 | 28.76 |
| Turkey | 985 | 1662 | 168.73 | 1670 | 100.48 | 1080 | 64.98 | 520 | 31.28 | 475 | 28.58 |
| Ukraine | 941 | 1436 | 152.60 | 1498 | 104.32 | 999 | 69.57 | 458 | 31.89 | 416 | 28.97 |
| Total | | | | | | | | | | | |
| BSEC | 9706 | 12282 | 126.54 | 10483 | 85.35 | 6784 | 55.24 | 2960 | 24.10 | 2907 | 23.67 |

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2. Development of a BSEC Regional Quota System based on the ECMT Model

The Ninth Meeting of the BSEC-URTA General Assembly in Istanbul on 11 May 2006 brainstormed about technical and political possibilities for the interested BSEC Member States to introduce additional quota within the framework of the ECMT Multilateral Quota System, to each other and on a voluntary basis;

In this regard, a Working Party was established composed of representatives from AIRCU, AITA, ARTRI and UND with the task of preparing a strategy framework document for the BSEC-URTA in the above framework, whose work should be coordinated by the BSEC-URTA International Secretariat and guided by the BSEC-URTA President.

In addition, taken note of importance of the subject, the BSEC-URTA President assigned the BSEC-URTA Vice-President Mr. Vladimir Florea as the Project Coordinator, who has been guiding the activities of the BSEC-URTA International Secretariat, accordingly.

The BSEC-URTA Working Party met in Istanbul on 12 June 2006 and drafted proposals to the Member Associations on the concerned strategy framework (REP/WP04/GA10/06).

According to the feedbacks from the Member Associations as well as remarks of the Project Coordinator, the International Secretariat elaborated a Draft BSEC-URTA Proposal on Development of the ECMT Quota System in the BSEC Region (DOC/GA10/ECMT.2/06) for consideration of the ECMT and the BSEC, which was also approved by the BSEC-URTA President.

This document was disseminated to the BSEC-URTA Member Associations and presented to the information of the IRU and the ECMT Secretariats.

In coordination with the ECMT Secretariat and the IRU, the Project Coordinator, Mr. Vladimir Florea has informed the Meeting of the ECMT Group on Road Transport, in Chisinau on 21 September 2006, on the initiative of the BSEC-URTA to establish a regional quota system based on the model of the ECMT but valid only in the BSEC region.

On the other hand, in July 2006, upon invitation of the BSEC PERMIS, the BSEC-URTA International Secretariat prepared for consideration of the BSEC Working Group on Transport, a Draft Timetable for Implementation of the BSEC MoU on Facilitation of Road Transport of Goods, whose Article 3 has the title: "Progressive Liberalization of International Road Transport of Goods".

In this context and as another step to bring this idea of developing a regional multilateral quota system in the BSEC region, to the consideration of the BSEC Member States, the BSEC-URTA International Secretariat included in its Draft Timetable as a specific Objective 3 the following title: " Develop a regional multilateral quota system within the framework of the ECMT and in partnership with the ECMT Secretariat, <u>aiming at full liberalization of the international road transport of goods</u> by the BSEC hauliers, within the BSEC region, <u>gradually</u>.

This Proposal as part of whole Draft Timetable is expected to be discussed thoroughly at the next Meeting of the BSEC Working Group on Transport, which will be held in Antalya, Turkey, on 23-24 November 2006.

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